

DEPARTMENT OF TOURISM
(Government of Rajasthan)
Office: Hotel Khasakothi Campus, M.I. Road, Jaipur.
Phone: 0141- 5115100, 2361648 Fax: 0141- 5110593

No.: F.8()DT/Trade/2014-15/29363-67

Date : 30-12-2015

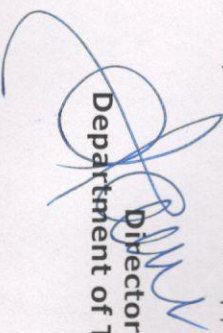
Reply of pre-bid queries raised by the firms during the pre-bid meeting held as per schedule is as :-

Srl	Name of the Firm	Queries / Clarification Required by the firm	Reply by Department
1	M/s GDRS Azalal, Near Telephone Exchange, Bana road, Pune-411008	<ol style="list-style-type: none"> 1. What happens to the existing manpower at sites ? 2. Can the existing venue cash collection & management be used ? 3. Is the base year calendar year 2015 ? 4. Is the Financial Year 2014-15 or 2015-16 ? 5. Is there a ticket revision cycle planned ? 6. Do all the sites have internet connectivity ? 7. Who will pay for ticket stock ? 8. How will it affect baseline revenue ? 	<ol style="list-style-type: none"> 1. It will be withdrawn by the Department 2. No, except the raw space as indicated in the bid document 3. No, base year will be Financial Year 2015-16 4. Financial Year 2015-16 5. No, it will be discretion of the Government 6. Not at present 7. Successful Bidder 8. Baseline revenue will not be impacted
2	M/s ITKTS	<p>8.3 Roles and Responsibilities (Page 29 of 67 of the RFP Document)</p> <p>In the corrigendum issued on December 21, 2015, the section delineating department's responsibility to bear transaction charges has been deleted. With this change, transaction charges (not exceeding 10%) will be passed on to the end customer as in this model the Selected Bidder will be getting a share of only the incremental revenues.</p> <p>8.1 Approach and Methodology for Implementation (Page 28 of 67 of the RFP Document)</p> <ol style="list-style-type: none"> 1. The incremental revenue calculations are subject to a 5% natural growth adjustment: <ol style="list-style-type: none"> a. If in any given year, there is no incremental growth or growth is less than 5% or there is a decline in growth (negative growth), the department should reimburse the Selected Bidder fixed costs incurred like manpower, stock and other similar costs. b. If in any given year, there is no incremental growth or growth is less than 5% or there is a decline in 	<p>No, However, the selected bidder will be allowed to charge transaction charges on actual basis from consumer, if any, relating to payment gateway for internet banking/credit/debit cards or for any other retail outlets/service provider.</p> <ol style="list-style-type: none"> a. As per department analysis such a scenario is unlikely, therefore this proposition is rejected. b. As above.

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	<p>growth (negative growth), the base should not be adjusted by 5% for the immediately following year and the original base retained for all subsequent years until the annual growth exceeds 5%.</p> <p>2. In the event the project commences at any site before the close of FY 2015-16, the base year should be 14-15.</p>	<p>In department assessment commencement of operations will not be possible before April, 2016, therefore base year will be 2015-16.</p>
<p>3</p> <p>M/s Soli Web Tech Solution</p>	<p>According to section 3.3 (d), Bidder should have ticketed at least one major multi-venue international event with the following criteria:</p> <p>i. The total event ticket inventory should have been at least one million tickets</p> <p>ii. The ticket sales must have continued for at least six (6) months and for at least ten (10) venues simultaneously</p> <p>iii. The bidder in such event must have dealt in multiple (more than two) currency purchase options for the entire duration of ticket sales</p> <p>In this eligibility criteria any compensation can be possible, bcoz most of company does not conduct any international event in India.</p>	<p>No relaxation in any of the eligibility criteria is possible.</p>
<p>4</p> <p>M/s Syon Infomedia</p>	<p>No query in written or on e-mail received from the firm, but during pre-bid meeting representative of the firm raised the query about the relaxation or to allow consortium with respect to bidder's annual gross ticketing turnover of at least INR 10 crores for each of the last three fiscal years.</p>	<p>No relaxation in any of the eligibility criteria is possible</p>

All prospective bidders are requested to note that above replies are approved by competent authority and it will be applicable to the bid document uploaded on eproc, sPPP and department's web portals.


Director
Department of Tourism